



County of Roanoke

FINANCE DEPARTMENT PURCHASING DIVISION

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June 27, 2007

ADDENDUM 5

REQUEST FOR PROPOSAL

RFP CP #0764

for

Group Dental Insurance Program

DUE DATE

July 9, 2007

3:00 PM

(Local Prevailing Time)

June 28, 2007
Roanoke Valley Consortium Dental RFP
Addendum #5

In response to recent questions:

1. How are the eligibility and billing handled for retirees?
Same as active employees
2. Will the initial eligibility be electronic?
Unknown
3. Will the on-going eligibility be electronic? What frequency?
Unknown
4. Will the premiums be payroll deduct?
Yes
5. Will the certificates need to be paper or can they be electronic?
Electronic
6. Do the ID cards need to be home address mailed?
Yes
7. Will COBRA administration be required?
No
8. We need a copy of the Consortium's contract.
All contract information has been provided.
9. Could we get the Delta plan booklet?
Plan booklet was forwarded with original RFP materials.
10. Could we get a copy of the letter from the City of Salem in regards to becoming a part of the Consortium and receiving dental coverage through them?
The City of Salem is already a member of the Consortium, but does not currently participate in the Consortium dental plan. Explain this request.
11. Can we get Delta and Shenandoah's claims/premiums by month?
Delta's enrollment/claims/premium is attached. Reports are quarterly, not monthly.
12. All together we have enrolled at 5393 on the checklist it says 9623. Please confirm if the 5393 is correct.
5393 IS CORRECT. SOME ENTITIES INCLUDED "ELIGIBLES" IN THEIR CENSUS.
13. We will also need the experience by month with the lives, claims and premium for each group.
DELTA'S INFORMATION WAS SENT OUT EARLIER TODAY. WE ARE WAITING FOR ADDITIONAL INFORMATION.
14. If we can get our hands on the renewal rates that would be great too.
CURRENT CARRIERS MUST USE THEIR RESPONSE TO THE RFP FOR THE RENEWAL; THEREFORE THAT INFORMATION IS NOT AVAILABLE.

Roanoke Valley Consortium

Delta Dental Program: Enrollment, Paid Claims, and Premium Summary

Calendar 2006: October 1 through December 31, 2006

Cumulative Enrollment for Time Period: 10/1/06 through 12/31/06

	County of Roanoke			Roanoke County Schools			City of Roanoke			Roanoke Regional Airport	Western VA Water Authority	Roanoke Valley Consortium
	Active	Retirees	Total	Active	Retirees	Total	Active	Retirees	Total			
Emp only	1,213	190	1,403	2,792	834	3,626	2,647	334	2,981	91	345	8,446
Emp & spouse	380	75	455	753	426	1,179	648	256	904	55	116	2,709
Emp & Family	674	28	702	1,462	27	1,489	1,120	12	1,132	20	155	3,498
Emp & child	99	9	108	294	15	309	470	6	476	10	38	941
Paid Claims												
Dental	80,134	9,721	\$89,855	161,396	43,243	\$204,639	134,244	17,120	\$151,364	\$4,872	\$19,087	\$469,817
# of Claims	676	80	756	1,430	384	1,814	1,212	180	1,392	40	170	4,172
Total Premium												
Paid Premium per DDPVA	\$88,625	\$14,230	\$102,855	\$196,746	\$56,452	\$253,198	\$173,094	\$29,225	\$202,319	\$5,824	\$22,762	\$586,958

Roanoke Valley Consortium

Delta Dental Program: Enrollment, Paid Claims, and Premium Summary

Calendar 2006: July 1 through September 30, 2006

Cumulative Enrollment for Time Period: 7/1/06 through 9/30/06

	County of Roanoke			Roanoke County Schools			City of Roanoke			Roanoke Regional Airport	Western VA Water Authority	Roanoke Valley Consortium
	Active	Retirees	Total	Active	Retirees	Total	Active	Retirees	Total			
Emp only	1,214	185	1,399	2,578	837	3,415	2,621	328	2,949	87	368	8,218
Emp & spouse	376	77	453	725	428	1,153	658	257	915	54	124	2,699
Emp & Family	669	25	694	1,427	29	1,456	1,123	12	1,135	21	162	3,468
Emp & child	99	9	108	274	15	289	456	6	462	9	39	907
Paid Claims												
Dental	73,959	11,728	\$85,687	190,068	37,213	\$227,281	139,417	17,997	\$157,414	\$4,916	\$20,002	\$495,300
# of Claims	667	86	753	1,682	339	2,021	1,214	167	1,381	45	172	4,372
Total Premium												
Paid Premium per DDPVA	\$88,240	\$13,904	\$102,144	\$187,063	\$56,966	\$244,029	\$173,761	\$28,422	\$202,183	\$5,673	\$24,861	\$578,890

Roanoke Valley Consortium

Delta Dental Program: Enrollment, Paid Claims, and Premium Summary

Calendar 2006: April 1 through June 30, 2006

Cumulative Enrollment for Time Period: 4/1/06 through 6/30/06

	County of Roanoke			Roanoke County Schools			City of Roanoke			Roanoke Regional Airport	Western VA Water Authority	Roanoke Valley Consortium
	Active	Retirees	Total	Active	Retirees	Total	Active	Retirees	Total			
Emp only	1,204	179	1,383	2,735	760	3,495	2,612	318	2,930	83	353	8,244
Emp & spouse	358	75	433	781	387	1,168	661	254	915	54	113	2,683
Emp & family	659	23	682	1,454	18	1,472	1,158	9	1,167	21	157	3,499
Emp & child	109	9	118	288	9	297	450	6	456	9	38	918
Total	2,330	286	2,616	5,258	1,174	6,432	4,881	587	5,468	167	661	15,344
Paid Claims												
Dental	\$71,910	\$11,685	\$83,595	\$163,552	\$43,184	\$206,736	\$143,294	\$22,488	\$165,782	\$5,298	\$17,797	\$479,208
# of Claims	641	96	737	1,525	371	1,896	1,263	209	1,472	43	159	4,307
Total Premium												
Paid Premium per DDPVA	\$86,566	\$12,934	\$99,500	\$196,102	\$50,726	\$246,828	\$176,340	\$27,775	\$204,115	\$5,582	\$23,880	\$579,905

Roanoke Valley Consortium

Delta Dental Program: Enrollment, Paid Claims, and Premium Summary

Calendar 2006: January 1 through March 31, 2006

Cumulative Enrollment for Time Period: 1/1/06 through 3/31/06

	<i>County of Roanoke</i>			<i>Roanoke County Schools</i>			<i>City of Roanoke</i>			Roanoke Regional Airport	Western VA Water Authority	Roanoke Valley Consortium
	<i>Active</i>	<i>Retirees</i>	<i>Total</i>	<i>Active</i>	<i>Retirees</i>	<i>Total</i>	<i>Active</i>	<i>Retirees</i>	<i>Total</i>			
Emp only	1,175	174	1,349	2,698	765	3,463	2,566	316	2,882	78	340	8,112
Emp & spouse	364	71	435	768	393	1,161	667	252	919	61	116	2,692
Family	661	16	677	1,471	18	1,489	1,177	12	1,189	22	158	3,535
Emp & spouse	108	11	119	285	9	294	463	6	469	9	35	926
Total	2,308	272	2,580	5,222	1,185	6,407	4,873	586	5,459	170	649	15,265
<u>Paid Claims</u>												
Dental	\$74,021	\$7,682	\$81,703	\$184,984	\$44,494	\$229,478	\$126,107	\$19,316	\$145,423	\$3,404	\$21,322	\$481,330
# of Claims	679	65	744	1,660	371	2,031	1,224	174	1,398	44	178	4,395
<u>Total Premium</u>												
Paid Premium per DDPVA	\$87,169	\$10,706	\$97,875	\$194,844	\$50,302	\$245,146	\$176,747	\$28,124	\$204,871	\$5,792	\$23,420	\$577,104

City of Salem 2006

Month	Prem	Claims	Lives
Jan	42033.36	32222.24	1214
Feb	43847.88	35277.14	1217
Mar	43118.44	39797.38	1233
Apr	44119.32	37273.72	1225
May	41238.6	38654.05	1230
Jun	44750.32	32872.05	1240
Jul	43079.24	26964.37	1244
Aug	43271.84	42717.07	1244
Sep	43271.84	32439.15	1258
Oct	45146.08	41062.53	1291
Nov	55351.68	38493.29	1292
Dec	49435.6	30509.48	1287